



NetPilot Internet Security

Established since 1998, NetPilot Internet Security (NIS) is a leading vendor of firewall and UTM security technology for the full range of the SME business sector through to large enterprises and public sector organisations.

Enterprise-Class UTM Technology

The NetPilot range has been developed in response to the increased reliance on Internet communications, right across the business spectrum. Whilst the Internet has enabled instant worldwide communications and flexible employee working arrangements it has brought with it a new set of challenges for the IT manager. In particular how to make the network more accessible for home-based and mobile employees while at the same time protecting the core network from a range of security threats and preventing sensitive data leaking out of the organisation.

The NetPilot UTM product range delivers the full range of security features including firewall, email filtering, anti-virus, anti-spam and anti-spyware plus the ability to enable secure VPN access for authorised users, in a single appliance.

World-Class Manufacturing

As a software development company, NetPilot recognised that they needed a hardware partner capable of meeting the necessary, complex server design specifications in a highly price sensitive and demanding market sector. NetPilot's products provide 24/7/365 network protection for some of the country's leading businesses where network availability is critical to safeguarding £multi-million revenue streams. So it goes without saying that only the highest manufacturing standards and QA procedures are the basic pre-requisites of their manufacturing supplier relationship.



“Get the superior performance and reliability you deserve in an appliance driven by Intel® High Performance SSD technology”

“As a rapidly growing security software company we wanted a hardware manufacturing partner that could work flexibly with us and provide a complete end to end service with minimal involvement from our side. Exacta's experience in the enterprise security sector and their close relationship with Intel made the decision a simple one for us.”

Jamie Pushman, UK Channel Manager - NetPilot

Intel Premier Channel Partner

Bristol based Exacta Technologies has been an Intel Premier Channel partner since 2001 working in partnership with some of the security industry's leading software development companies.

The company's special relationship with the world's leading chip manufacturer ensures that Exacta's engineers are amongst the first to get access to the latest processor technologies and technical support, and that Exacta's servers are based on the most up to date technology available.



Having checked out the specifications for NetPilot's new generation of security appliances Exacta recommended the latest **Intel mini ITX™ and SSD** storage combined with the **Intel Atom™ and Intel Core Duo™** processors as the ideal platform.

Working with the Intel technical support team, Exacta designed a range of servers to enable NetPilot offer its customers a choice of a solid state mini PC for the small business environment or a fully featured 1U rack mount appliance capable of supporting a network of up to 500 users, including the company logo and colour coated in line with corporate branding guidelines.

End to End Service

NetPilot markets its UTM range through an International network of distributors and channel partners and needs to be able to offer its customers the shortest lead time possible to service a difficult to predict order book. Exacta provides a complete end to end manufacturing service for NetPilot including software imaging, testing, fully branded packaging, delivery direct to customer premises and flexible hardware support contracts. Essentially acting as an arms-length manufacturing division of the company, NetPilot is able to focus on developing its software and building its world-wide customer base.

